

P R E S S R E L E A S E

Plaut Aktiengesellschaft

Business performance in 1st quarter secures expansion plans

Vienna, April 28, 2010. +++ Plaut Aktiengesellschaft, which is listed on the General Standard segment of Frankfurt Stock Exchange (PUT2; ISIN: AT0000A02Z18; securities identification number: A0LCDP), hereby provides information on the 1st quarter of fiscal 2010.

Financial figures of the Plaut group for the first quarter of 2010:

- **Sales: 5.7 million Euro**
- **EBIT: 0.2 million Euro**
- **EBIT margin: 3.7%**

The Plaut consulting group posted sales of 5.7 million EUR in the first quarter of 2010, approximately on a par with the previous year's figure of 6 million EUR. Its EBIT (earnings before interests and taxes) in the first quarter of 2010 was around 0.2 million Euro (previous year: 0.3 million Euro), corresponding to an EBIT margin of 3.7%. As expected, these results were at the level of the previous year and reflect the typical annual spread in the IT industry. Order books, including the weighted pipeline, at March 31, 2010, were around 17,500 days or a capacity utilization of around 8 months. Plaut AG confirms its sales target of 27 to 29 million Euro for 2010.

New developments in the DACH - region

In the past few months, Plaut Austria has worked intensively on improving its service provider solution, specifically for service companies.

At Saint-Gobain Weber Terranova GmbH, a successful Austrian producer of building materials, Plaut was able to play a major part in process definition, data migration and training of key and end users at the locations in Vienna, Graz, Traun and St. Martin.

As a result of the rollout to Slovenia, the Czech Republic and Slovakia effective January 1, 2010, all the subsidiaries of Schachermayer Großhandelsgesellschaft m.b.H. have now been provided with a comprehensive host-based logistics solution developed in-house on the SAP ECC system.

The "Accounting Harmonization" project at Constantia Flexibles Holding GmbH was successfully accomplished; it is now the basis for structural adjustment of external and internal accounting at the Dairy & Food, Pharma and Labels divisions. Plaut is currently implementing profitability analysis with SAP CO-PA at the Dairy & Food division – a project that will be completed in October 2010.

At Steeltech AG, a subsidiary of the SCHMOLZ+BICKENBACH Group, Plaut's Swiss national subsidiary has successfully implemented the ERP areas of accounting and logistics at the "Process" segment. The group is one of the world's largest processors of special steel.

In Germany, Plaut was entrusted with SAP application support by the Helmholtz Center in Munich. SAP hosting has already been used there with great success for some time now.

The German Center for Neurodegenerative Diseases (DZNE) and F. B. Silbermann have also decided in favor of Plaut as its SAP hosting partner.

Because of its competence in the chemicals and pharmaceuticals sectors, Plaut Germany was awarded the order for SAP BusinessObjects licenses by Comodoso AG.

In addition, new consulting contracts were won from Biotest AG, F. B. Silbermann and Swiss Caps.

In the field of service oriented architectures (SOAs), Plaut will carry out work for Mainova AG on planning of measures and for August Storck KG on sales planning.

With the support of Plaut Business Consulting, DMB Rechtsschutz-Versicherung AG has been conducting a program to comprehensively modernize the company since 2004. The focus from the outset was on strategic reorganization and above all the sales drive. Its internal processes are now being optimized to ensure sustainable business success. The first step was to roll out SAP Financial Accounting to replace the outdated, inflexible Oracle Financials solutions that was run on proprietary hardware. It went live on January 1, 2010, after the project was completed in just five months. By commissioning Plaut to host the new SAP system, the company also minimizes operating risks and ensures that it is provided with qualified assistance at all times by Plaut application support.

The dynamism generated by business process optimization is increasingly becoming a critical success factor, especially at small and medium-sized enterprises. In this regard, Plaut can now offer Plaut ValidDoc, an SAP-based solution for end-to-end support in handling change requests. The advantages of Plaut ValidDoc include a paperless, faster change process with an electronic signature and Office and mail integration.

Expansion and success in Central Eastern Europe

Geographical expansion of the Plaut consulting group within the CEE region is making continuous and extremely pleasing progress. In the second half of last year, Russia was defined as a key strategic market with a high synergy potential, in particular for rollout activities. Final preparations are now underway to launch operations there, probably in the third quarter of 2010.

B&A Insurance Consulting s.r.o. in the Czech Republic has successfully implemented together with the Business Insurance Application Consulting GmbH a project relating to SAP insurance solutions for business partners at Ceska Podnikatelska Pojistovna (CPP), a Czech insurance company that is part of the Vienna Insurance Group (VIG).

A large project in Romania is underway to implement FI/CO at Prospectiuni, a company that has been operating in the oil and gas segment with its geophysical expertise for more than 55 years.

About Plaut:

Corporate consulting firm Plaut was founded by Hans-Georg Plaut in Hanover in 1946. The Plaut Consulting Group has set the standards for the modern management of companies for sixty years, based on its methods of contribution costing and contribution margin accounting. Plaut is a management consulting company with a focus on corporate planning and control and offers its customers a comprehensive portfolio of Business Consulting, SAP Consulting, IT-Services and Training. The Plaut Consulting Group is represented by over 200 employees in Germany and Switzerland as well as acctus Consulting in Austria and the CEE countries of Romania, Czech Republic and Poland. With more than 1,000 projects completed, Plaut has developed its implementation expertise over 20 years to become one of the most successful SAP partners. Plaut Aktiengesellschaft (Vienna) is listed in the General Standard of the Regulated Market (PUT2; WKN A0LCDP; ISIN AT0000A02Z18) of the Frankfurt Stock Exchange. www.plaut.com

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